Company Tracking Number: IIGH-ILTCRATES-RB-AR

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: Long Term Care Insurance-Individual

Project Name/Number: Affiliation Discount Filing - ILTC-3/1684

## Filing at a Glance

Company: The Prudential Insurance Company of America

Product Name: Long Term Care Insurance- SERFF Tr Num: PRUD-125358420 State: ArkansasLH

Individual

TOI: LTC03I Individual Long Term Care SERFF Status: Closed State Tr Num: 40512

Sub-TOI: LTC03I.001 Qualified Co Tr Num: IIGH-ILTCRATES-RB- State Status: Approved-Closed

AR

Filing Type: Rate Co Status: IIGH Reviewer(s): Harris Shearer

Author: Robin Benns Disposition Date: 11/12/2008

Date Submitted: 10/09/2008 Disposition Status: Approved

Implementation Date Requested: On Approval Implementation Date:

State Filing Description:

#### **General Information**

Project Name: Affiliation Discount Filing - ILTC-3

Project Number: 1684

Requested Filing Mode:

Status of Filing in Domicile:

Date Approved in Domicile:

Domicile Status Comments:

Explanation for Combination/Other: Market Type:

Submission Type: New Submission Group Market Size:

Overall Rate Impact: Group Market Type:

Filing Status Changed: 11/12/2008

State Status Changed: 11/12/2008 Deemer Date:

Corresponding Filing Tracking Number:

Filing Description:

We received approval from the Department of the Actuarial Memorandum in support of our Individual Long Term Care product offering as noted above. At this time, we wish to submit for your review an addendum to this Actuarial Memorandum. Prudential intends to introduce additional Affiliation Discounts. In addition to the 5% premium discount that we currently offer, we will add premium discounts of 8%, 10% and 12% for selected Affiliation Groups. The support for these discounts can be found in the enclosed Addendum, as certified by our Actuary.

 SERFF Tracking Number:
 PRUD-125358420
 State:
 Arkansas

 Filing Company:
 The Prudential Insurance Company of America
 State Tracking Number:
 40512

Company Tracking Number: IIGH-ILTCRATES-RB-AR

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: Long Term Care Insurance-Individual

Project Name/Number: Affiliation Discount Filing - ILTC-3/1684

### **Company and Contact**

#### **Filing Contact Information**

Karen Smyth, Assistant Secretary karen.smyth@prudential.com 2101 Welsh Road (215) 658-6279 [Phone] Dresher, PA 19025 (888) 294-6332[FAX]

**Filing Company Information** 

The Prudential Insurance Company of America CoCode: 68241 State of Domicile: New Jersey

751 Broad Street Group Code: 304 Company Type: Life Newark, NJ 07102-3777 Group Name: State ID Number:

(973) 802-6000 ext. [Phone] FEIN Number: 22-1211670

-----

## **Filing Fees**

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? No

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

The Prudential Insurance Company of America \$50.00 10/09/2008 23083382

Company Tracking Number: IIGH-ILTCRATES-RB-AR

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: Long Term Care Insurance-Individual

Project Name/Number: Affiliation Discount Filing - ILTC-3/1684

# **Correspondence Summary**

### **Dispositions**

Status	Created By	Created On	Date Submitted
Approved	Harris Shearer	11/12/2008	11/12/2008

Company Tracking Number: IIGH-ILTCRATES-RB-AR

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: Long Term Care Insurance-Individual

Project Name/Number: Affiliation Discount Filing - ILTC-3/1684

## **Disposition**

Disposition Date: 11/12/2008

Implementation Date: Status: Approved

Comment:

Rate data does NOT apply to filing.

Company Tracking Number: IIGH-ILTCRATES-RB-AR

Rate

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: Long Term Care Insurance-Individual Project Name/Number: Affiliation Discount Filing - ILTC-3/1684

**Item Status Public Access Item Type Item Name** Health - Actuarial Justification No **Supporting Document Cover Letter** Yes **Supporting Document** Affiliation Discount Filing Yes

Company Tracking Number: IIGH-ILTCRATES-RB-AR

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: Long Term Care Insurance-Individual

Project Name/Number: Affiliation Discount Filing - ILTC-3/1684

### **Rate Information**

Rate data does NOT apply to filing.

 SERFF Tracking Number:
 PRUD-125358420
 State:
 Arkansas

 Filing Company:
 The Prudential Insurance Company of America
 State Tracking Number:
 40512

Company Tracking Number: IIGH-ILTCRATES-RB-AR

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: Long Term Care Insurance-Individual

Project Name/Number: Affiliation Discount Filing - ILTC-3/1684

#### Rate/Rule Schedule

Review Document Name: Affected Form Rate Rate ActionInformation: Attachments
Status: Action:\*

(Separated with

commas)

Affiliation Discount GRP 113096, et New AR - Addendum

Filing al to Actuarial

Memorandum2.p

df

# Addendum to Actuarial Memorandum for The Prudential Insurance Company of America Individual Long Term Care Insurance Policy for form number GRP 113096

This is an amendment to the Actuarial Memorandum for Prudential's Individual Long Term Care Insurance Policy.

Prudential is introducing additional Affiliation Discounts. In addition to the 5% premium discount that we currently offer, we will add premium discounts of 8%, 10% and 12% for selected Affiliation Groups. The premium discounts will be offset by reductions in commissions.

These Affiliation Discounts will apply when a relationship exists among a group of insureds (e.g. partners in a limited partnership, members of an association or organization, clients of an organization, etc.).

The rating adjustment factors for discounts should be revised as shown below.

ADJUSTMENT FACTORS - DISCOUNTS									
	Partner Discount in Combination with								
Partner Status		Employer Sponsored Program Discount I	Employer Sponsored Program Discount II	Affiliation Program Discount I	Affiliation Program Discount II	Affiliation Program Discount III	Affiliation Program Discount IV		
Single Partner	0.850	0.800	0.750	0.800	0.770	0.750	0.730		
Joint Partner	0.700	0.650	0.600	0.650	0.620	0.600	0.580		
Single (No Partner)	1.000	0.950	0.900	0.950	0.920	0.900	0.880		

The addition of these new affiliation discounts increases our anticipated loss ratio expectations. If applicable, the rate stability expectations described in the original actuarial memorandum are unchanged.

Keith Burns ASA, MAAA

Keith Burns

Director, Actuarial October 9, 2008

Company Tracking Number: IIGH-ILTCRATES-RB-AR

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: Long Term Care Insurance-Individual

Project Name/Number: Affiliation Discount Filing - ILTC-3/1684

# **Supporting Document Schedules**

**Review Status:** 

Satisfied -Name: Cover Letter 10/09/2008

Comments: Attachment:

AR ReSubmission LTR2.pdf



Karen L. Smyth, FLMI, ACS, AIAA, AIRC, CLTC, LTCP
Assistant Secretary
Group Insurance

The Prudential Insurance Company of America Long Term Care Unit 2101 Welsh Road Dresher, PA 19025 Tel 215 658-6279 Fax 888 294-6332

October 9, 2008

The Honorable Glenn Wilson Commissioner of Insurance Minnesota Department of Insurance 85 7<sup>th</sup> Place East, Suite 500 St. Paul, MN 55101-2198

Re: NAIC #304-68241 – The Prudential Insurance Company of America

Actuarial Memorandum Addendum for Individual Long Term Care Insurance Product

Form Number: GRP 113096, et al

Previously Approved by the Department on April 14, 2005

Dear Commissioner Wilson:

We received approval from the Department of the Actuarial Memorandum in support of our Individual Long Term Care product offering as noted above. At this time, we wish to submit for your review a revised Actuarial Memorandum. Prudential intends to introduce additional Affiliation Discounts. In addition to the 5% premium discount that we currently offer, we will add premium discounts of 8%, 10% and 12% for selected Affiliation Groups. The support for these discounts can be found in the enclosed Actuarial Memorandum, as certified by our Actuary.

The \$50.00 filling fee has been submitted via EFT.

If you require further information or have any questions, please contact my associate:

Robin A. Benns, Sr. Regulatory Contract Associate 2101 Welsh Road Dresher, PA 19025

Tel: (215) 658-6228 Fax: (888) 294-6332

robin.benns@prudential.com

Very truly yours,

Karen L. Smyth Assistant Secretary

Enclosure